

MIDHAT NASEEM



Procurement Professional

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Professional Profile

Results-driven procurement professional (PKR 40.1 Mn savings, Engro Corporation 2023) with 3+ years of P2P, sourcing, and contract management experience across three industries and two continents. Managed ~300 vendors and €53 Mn in European procurement spend. CIPS Level 4 | Lean Six Sigma Black Belt | SAP ARIBA & S/4HANA. Seeking to apply strong analytical and problem-solving skills to optimize logistics and procurement processes

Work Experience

Indirect Procurement Analyst

Oct 2025 – Dec 2025

Beko Europe | Milan | Consumer Electronics

SUPPLIER MANAGEMENT: Categorised and verified suppliers across 19 legal entities, ensuring policy compliance across the full supplier base. Conducted supplier evaluation, benchmarking, and market analysis to support strategic sourcing decisions.

SOURCING & CONTRACTING: Assisted in contract creation, tender processes, and daily procurement operations for a €53 Mn spend portfolio.

DATA & REPORTING: Contributed to data categorisation, cleaning, and analysis to improve reporting accuracy and operational efficiency.

STAKEHOLDER MANAGEMENT: Resolved disputes between suppliers and internal stakeholders to ensure smooth, uninterrupted supply operations.

Assistant Manager – Procurement

Aug 2024

United Energy Pakistan | Petroleum Industry

PROCUREMENT OPERATIONS: Managed end-to-end procurement for one of Pakistan's top petroleum exporters, aligning purchasing strategy with business objectives.

STAKEHOLDER & SUPPLIER COLLABORATION: Built supplier and stakeholder partnerships to streamline procurement workflows and reduce approval cycle times.

Sep 2024 – Present: pursuing M.Sc. full-time at Università di Bologna, Italy.

Procurement Officer II

Nov 2022 – Aug 2024

Engro Corporation | Chemical Industry | Top 5 Pakistan Corporate Group

PROCUREMENT OPERATIONS: Responsible for procurement of all plants under Central Procurement Function; executed full procurement for Fertilizer Plant Turnaround 2024 and Powergen Turnaround 2023.

SAVINGS & CONTRACTING: Awarded Annual 2023 Highest Savings %: delivered PKR 40.1 Mn (~€340K), exceeding savings target, which was recognised company-wide across Mechanical spend category. Created and administered contracts totalling PKR 52.6 Mn (~€445K), ensuring quality standards and supplier SLA compliance.

PROCESS IMPROVEMENT & REPORTING: Led cross-functional team on Project Horizon to optimise Power BI dashboards and improve procurement data visibility. Reduced procurement cycle times through systematic process improvement and cross-departmental coordination.

Procurement Officer I

Aug 2021 – Nov 2022

Amreli Steels Limited | Steel Industry

P2P & VENDOR MANAGEMENT: Executed complete P2P process for ~300 vendors: induction, evaluation, relationship management, and purchasing of services and supplies. Supported procurement for the Sky Tower Project (company expansion); coordinated with warehouses, plants, and departments.

OPERATIONS & REPORTING: Monitored daily vehicle deliveries to plants, maintained rejection replacement records, and prepared monthly procurement cycle reports. Conducted data analysis of overall P2P process to identify efficiency gaps and drive workflow optimisation.

Education

M.Sc. Health Economics, Management and Policy

Sep 2024 – Present

Università di Bologna, Italy | Student Ambassador & Council Representative

Master & Bachelor of Public Administration

2018 – 2021

University of Karachi | Double Gold Medalist 2020 & 2021

Skills & Tools

ERP: SAP ARIBA | SAP S/4HANA | SAP HANA | GS3

Analytics: Power BI | MS Excel (Advanced) | Stata

SCM: P2P | Strategic Sourcing | Contract Management | Tender Management | Supplier Management | Spend Analysis

Languages: English C1 | Urdu & Hindi Native | Italian A2 - Actively Learning

Certifications

CIPS Level 4 (May 2025–Present) | Lean Six Sigma Black Belt (Jul–Aug 2025) | McKinsey Forward Program (2023) | Power BI Dashboard Reporting (Oct 2024) | Advanced MS Excel – BI (Mar 2024)